

Teaching Nomad (www.teachingnomad.com) is a teacher recruitment and placement company for schools both overseas, and domestically. We opened in 2011 and operate from Shanghai, Denver, and our newest location in Austin, TX!

We are an investor backed tech-enabled company rapidly expanding in both permanent, and substitute teacher staffing.

Position available: Recruitment consultant and business development specialist.

This role will be a 50/50 split. Half of your time will be spent screening and hiring new substitute teachers. The other half will be spent contacting new potential client schools to introduce them to our platform.

Those with experience in teaching, HR, recruiting, or sales are welcome but we are open to most backgrounds including recent graduates. To us, attitude is just as important as experience. We run a high productivity workplace and expect everyone to be on the same level. This is a job for over achievers and those looking to do something great in education with long term potential. We work as a team, keep the drama to a minimum and understand that we all depend on each other for long term success.

The ideal candidate is looking to build a company, not just work a job.

Details & Qualifications:

- Full time + position. 5 days per week.
- Should be interested in making a minimum 2+ year commitment.
- Casual work attire

Responsibilities/requirements, including but not limited to:

- Full recruiting cycle including: initial contact, interviewing, and screening.
- Teacher candidates will be provided for you, no need to "head hunt" them.
- Outreach to schools will be primarily cold leads. Should be ready to make calls!
- Be ready to quickly become an expert in private and public education staffing
- Report to your team leader regarding weekly/monthly production and progress
- Capable of using sophisticated applicant tracking software (will train)
- Comfortable with windows OS, Microsoft office suite and can type quickly
- Excellent written and spoken communication skills
- Highly productive and focused

Compensation:

- Base salary of \$30,000/year + uncapped commissions. We expect you to earn \$35K-\$45K first year with potential growth to \$60K+ over 2-3 years.

- Paid vacation time including holidays and 17 personal days (more with each year)
- 30 work from home days/year
- Health insurance, parking/transportation allowance, dental, 401K (with match)
- Fun startup office stocked with snacks, drinks, beer in the heart of downtown Austin

For consideration apply with resume & cover letter

We're following recommended COVID precautions for Travis county. Additionally, applicants must provide proof of vaccination.